

## **Company Overview**

The world's leading carbon negative materials company

November 2021

## Forward looking statements and disclaimers

#### FORWARD-LOOKING STATEMENTS

This presentation and the accompanying oral presentation have been prepared by Origin Materials, Inc. ("Origin") for informational purposes only and not for any other purpose. Certain statements included in this presentation that are not historical facts are forward-looking statements for purposes of the safe harbor provisions under the United States Private Securities Litigation Reform Act of 1995. Forward-looking statements generally are accompanied by words such as "believe," "may," "will," "estimate," "continue," "anticipate," "intend," "expect," "should," "predict," "predict," "potential," "seem," "seek," "future," "outlook," and similar expressions that predict or indicate future events or trends or that are not statements of historical matters. These forward-looking statements include, but are not limited to, statements regarding Origin's business strategy, estimated total addressable market, access to traditional financing sources. budget and timelines to complete Origin 1 and Origin 2, commercial and operating plans, product development plans, anticipated growth and projected financial information. These statements are based on various assumptions, whether or not identified in this presentation, and on the current plans, objectives, estimates, expectations and intentions of the management of Origin and are not predictions of actual performance and inherently involve significant risks and uncertainties. These forward-looking statements are provided for illustrative purposes only and are not intended to serve as, and must not be relied on as, a guarantee, an assurance, a prediction, or a definitive statement of fact or probability. Actual events and circumstances are difficult or impossible to predict and will differ from assumptions. Many actual events and circumstances are beyond the control of Origin. These forward-looking statements are subject to a number of risks and uncertainties, including that Origin may be unable to successfully commercialize its products; the effects of competition on Origin's business; the uncertainty of the projected financial information with respect to Origin; disruptions and other impacts to Origin's business as a result of the COVID-19 pandemic and other global health or economic crises; changes in customer demand; and those factors discussed under the heading "Risk Factors," in the Quarterly Report on Form 10-Q for the quarter ended September 30, 2021. These filings, when available, are available on the investor relations section of our website at investors, origin materials, com and on the SEC's website at www.sec.gov. If any of these risks materialize or our assumptions prove incorrect, actual results could differ materially from the results implied by these forward-looking statements. There may be additional risks of which Origin does not presently know, or that Origin currently believes are immaterial, that could also cause actual results to differ from those contained in the forward-looking statements. In addition, forward-looking statements reflect Origin's expectations, plans, or forecasts of future events and views as of the date of this presentation. Origin anticipates that subsequent events and developments will cause its assessments to change. However, while Origin may elect to update these forward-looking statements at some point in the future, Origin specifically disclaims any obligation to do so except as required under applicable law. These forward-looking statements should not be relied upon as representing Origin's assessments of any date subsequent to the date of this presentation. Accordingly, undue reliance should not be placed upon the forward-looking statements.

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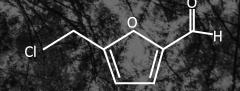
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### Origin Materials - At a Glance

The world's leading carbon negative materials company



Disruptive Materials Technology Company



Origin produces low and negative carbon materials

Decarbonizing Platform Technology



Enables customers' netzero commitments **Enormous TAM** 

~\$1+ Trillion

\$390Bn near-term focus in polyesters; \$750Bn across broad range of materials Cost advantaged



Timber feedstocks are competitive with oil and ~10x cheaper than bio alternatives

Global Fortune 500 Customers & Investors<sup>1</sup>







Strong Customer Demand<sup>2</sup>

\$4.2Bn<sup>3</sup> and growing

from a diverse mix of industries

Protected & Validated Technology

19 Patent Families

Core technology protected in key countries

Cash on hand<sup>4</sup>

\$460<sup>3</sup> Mn

Origin expected to be fully financed until EBITDA positive with anticipated financing and grants

<sup>1.</sup> Denotes ownership by PepsiCo, Danone and Nestle prior to business combination with Artius Acquisition, Inc.

<sup>2.</sup> Includes \$264Mn specified as customer options. Figures assume maximum offtake amounts and exercise of full customer options. Refer to slide 21 for additional detail.

<sup>3.</sup> As previously reported in the Q3 2021 Earnings Presentation of Origin Materials, Inc. dated November 11, 2021.

<sup>4.</sup> As of September 30, 2021. Refer to slide 40 for additional detail.

## Leading institutions are committing to a net zero future

The global industrial complex is committed to decarbonization

2030

patagonia

Patagonia

Carbon neutral by 2025



**Proctor & Gamble** 

Net zero between 2020 – 2030



Siemens

Net zero by 2030



LG

Carbon neutral by 2030



IKEA

Carbon negative by 2030



Microsoft

Carbon negative by 2030



Jnilever

Carbon neutral before 2030

2030-2040



AT&T

Net zero by 2035



Walmart

Net zero by 2040



PepsiCo

Net zero by 2040



Amazon

Net zero by 2040



Mercedes Benz

Net zero by 2040



**Best Buy** 

Net zero by 2040



**General Motors** 

Carbon neutral by 2040

2040 - 2050



Michelin

Net zero by 2050



BF

Net zero by 2050



Danone

Net zero by 2050



Ford

Net zero by 2050



Nestlé

Net zero by 2050



Nike

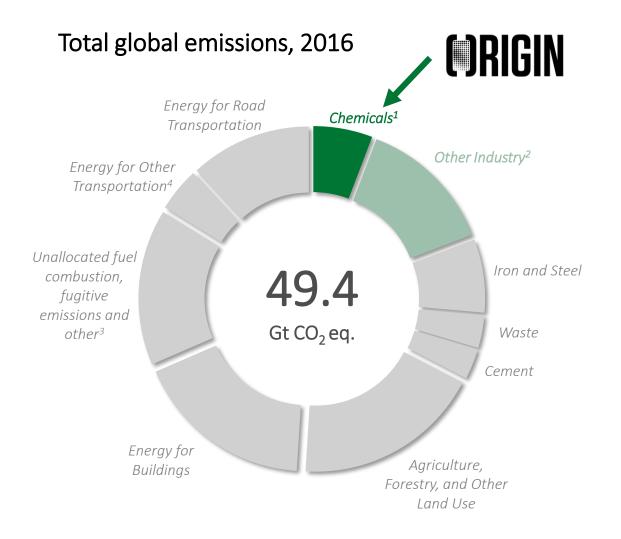
Net zero by 2050



Shell

Net zero by 2050

# Nearly half of all global emissions come from making products



# Origin's mission is to enable the world's transition to sustainable materials

Fossil-based



10.6Mn

Daily barrels of oil consumed by the chemicals market

Sustainable-based



<1%

Of annually available 900Mn tons of forest residue and wood waste



Emitting



2.78kg

Carbon emissions per kg of fossil-based PET produced Avoiding



>100%

Carbon reduction for Origin's PET vs. fossil-based PET

The Origin platform can replace oil as the foundational feedstock for the materials economy



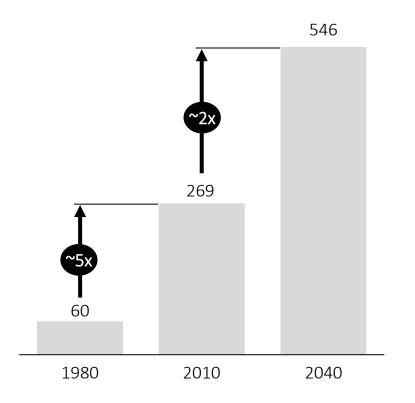
## Ubiquitous plastics are a prime target to begin reducing carbon emissions

### Plastics enable modern life...



### ... but we need better, scalable solutions

Million tons





### Drop-in ready – change only happens at scale

Transforming the materials economy won't happen in niche markets. Plastics permeate every sector and Origin's products are supply-chain ready alternatives for fossil-based feedstocks



### Negative-to-low carbon

Sustainably harvested, renewable feedstocks (e.g., forest waste / residues) can convert naturally captured carbon into useable end products



### Sustainable, end of life solutions (recycle first)

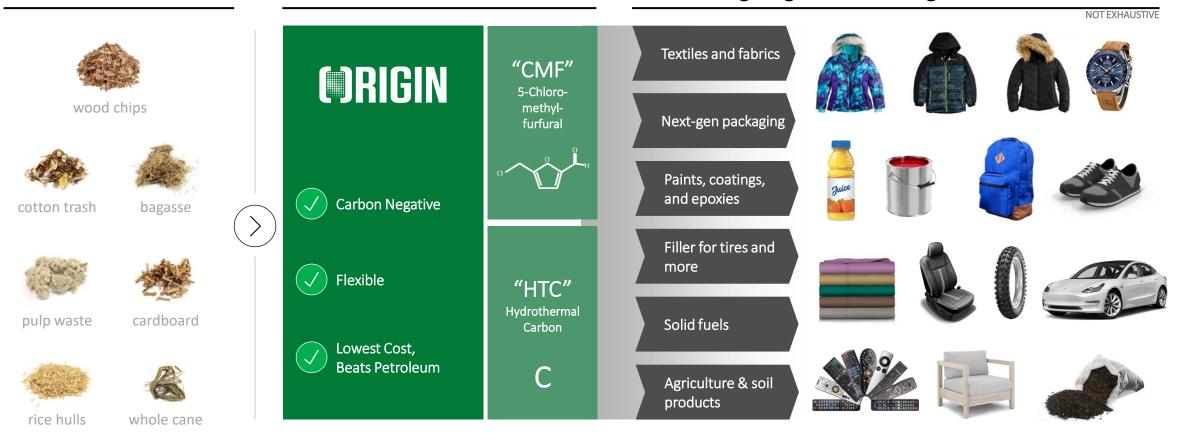
Responsible plastics use goes from 'cradle to grave'. Enabling the circular economy through high rates of recycling is a must for any solution

## The Origin platform: 'Once in a planet' shift from fossil to decarbonized materials

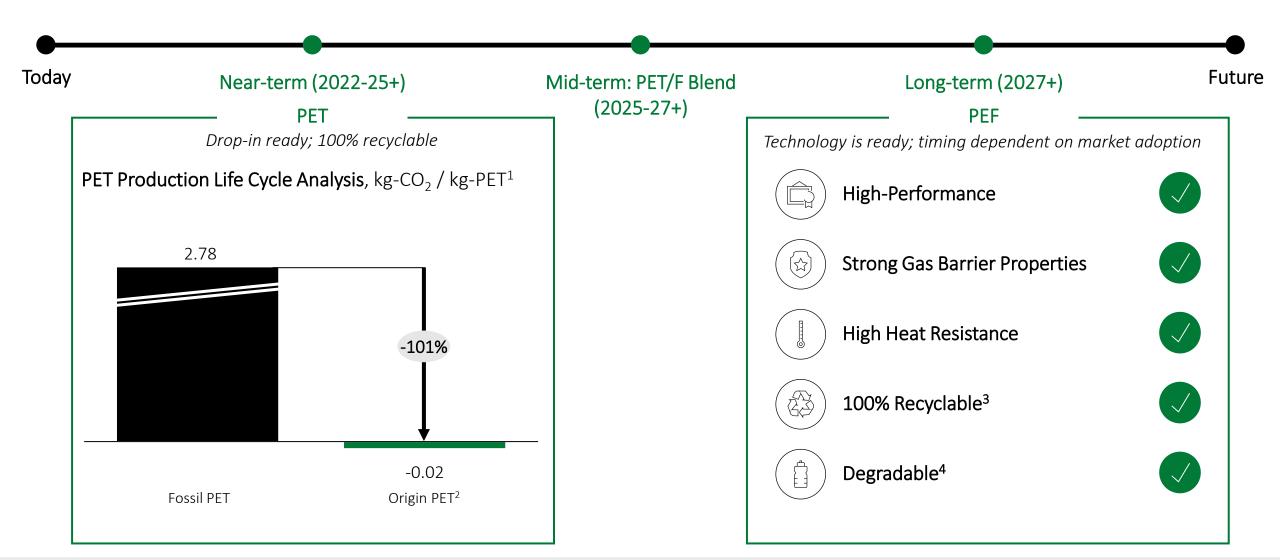
Abundant, low-cost, bio-feedstocks

Origin Core Technology

Countless products can be manufactured using Origin's carbon negative materials...



## Origin's CMF is a carbon negative solution for recyclability and degradability

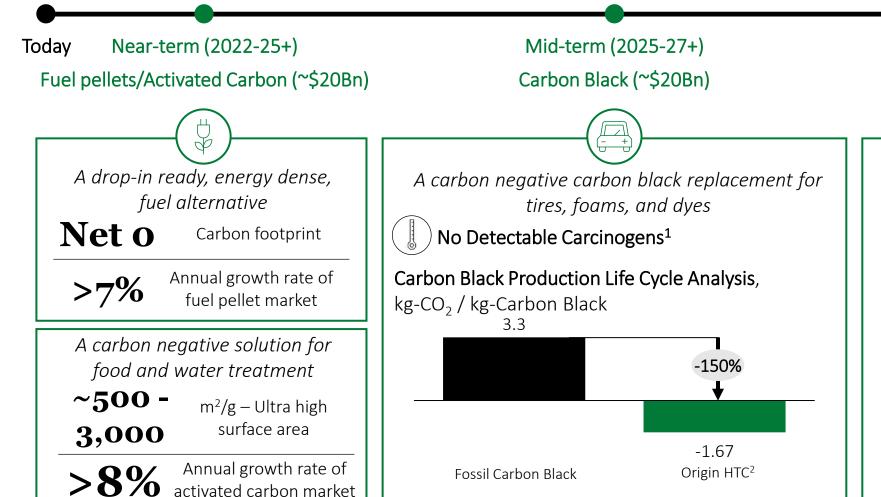


<sup>1.</sup> Process step carbon impacts are derived from Deloitte ISO compliant LCA report. Deviations from supply chain described in LCA report may affect carbon impacts. 2. Southern Pine based bio-PET. 3. PEF can be recycled by the same mechanical methods used for PET. Currently there are no independent PEF recycling stream or U.S. guidelines for blending PEF and PET streams. 4. PEF degradation time in industrial composting conditions (58 °C) range from 7 to 13 months to 90% degradation, depending on conditions, according to "First Results Accelerated Tests Biodegradation of PEF," Organic Waste Systems (OWS), Gent, Belgium.

Source: Origin Materials. As previously reported on a Rule 425 filing of Artius Acquisition, Inc. dated April 19, 2021.



## Origin's HTC is a diverse, high-potential carbon negative platform material



Long-term (2027+)

**Future** 

Agriculture (~\$40Bn)



A next-generation agriculture additive to improve farming efficiency

### **Key Properties**



Porous, High Surface Area



**Available Water Capacity** 



High Cation Exchange

### **Applications**

Biochar, slow-release fertilizer, microbials
 / biologics, soil amendment



<sup>1.</sup> Origin carbon black does not contain any PAH, or polyaromatic hydrocarbons, which are carcinogens found in fossil carbon black.

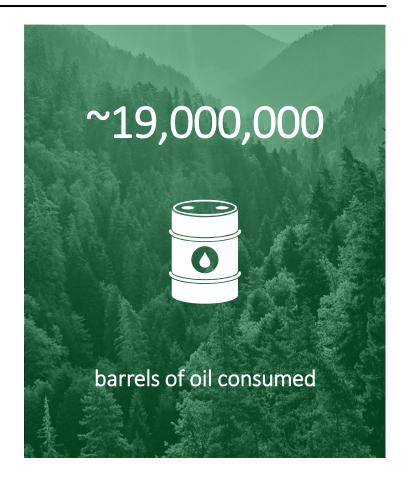
<sup>2.</sup> Derived from Deloitte ISO compliant LCA report. Deviations from supply chain described in LCA report may affect carbon impacts. Source: Origin Materials, PBL Netherlands Environmental Assessment Agency.

## Origin's platform technology decarbonization impact

By 2030, Origin's operating plants are expected to annually avoid ~8.3MMT¹CO2 equivalent to approximately...







## Estimated total addressable market for Origin products is more than \$1Trn

Origin addresses a growing market with broad applications HTC market CMF market **Market Size** Markets Cumulative TAM = >\$1Trn Near term focus pre-2030 **PET Fiber** | ~\$175Bn >\$390Bn market Apparel Carpet **PET Resin** | ~\$145Bn Food and beverage packaging Carbon ~\$70Bn \$390Bn Tires Activated Carbon \$750B Near-term focus TAM is expected to grow by ~\$15Bn annually

## Estimated total addressable market for Origin products is more than \$1Trn

Origin addresses a growing market with broad applications HTC market CMF market Select Markets **Market Size** Cumulative TAM = >\$1Trn Long term focus post-2030 Paints & Coatings | ~\$30Bn >\$750Bn market Colorants Soil Additives | ~\$40Bn Soil Nutrients PEF | ~\$225Bn Apparel Apparel PET Applications Packaging **Epoxies** | ~\$15Bn Adhesives

Coatings Coatings

**Plasticizers** 

PVC Piping

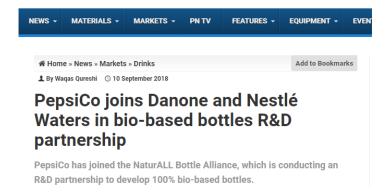
| ~\$18Bn

\$390Bn

\$750B

## Origin is supported by Global Fortune 500 companies

### **Packaging News**







We believe total estimated plastics demand from these three customers represents...

4.75Mn
Tons

Commercial facilities required to meet PET demand<sup>1</sup>

### **AECI SANS Technical Fibers Partnership**



"Origin Materials and AECI SANS Technical Fibers to Develop Carbon-Negative Materials for Apparel and Automotive Applications" – April 5, 2021

- AECI SANS Technical Fibers is a leader in engineered thread for high-performance apparel and automotive applications
- Expands existing joint development agreement in order to develop high-performance fibers for diverse thread applications serving the apparel, footwear and automotive industries
- AECI SANS Technical Fibers signed a capacity reservation agreement for carbon-negative PET and next-generation polymers produced using the Origin platform





## **AECI Much Asphalt Partnership**



## "Origin Materials and AECI Much Asphalt to Develop Low-Carbon Asphalt" – April 6, 2021

- AECI Much Asphalt is the largest commercial asphalt producer in southern Africa
- Region's leading manufacturer and supplier
  of hot and cold mix asphalt products, and a
  manufacturer, supplier and applicator of
  bituminous road binders, emulsions, primes,
  pre-coats and modified binders
- The collaboration is expected to create substantial value in the developing African market, where AECI Much Asphalt is currently active







## **Packaging Matters Partnership**



"Origin Materials and Packaging Matters Launch Partnership to Develop Advanced Carbon-Negative Packaging Solutions, Building on Existing 10-Year Supply Agreement" – April 12, 2021

- Packaging Matters is a leader in packaging innovation with several Fortune 100 food companies as customers
- Development work to produce advanced packaging materials, including PEF
- Packaging Matters will transition its virgin petroleumbased PET purchases to sustainable carbon-negative PET from Origin Materials.
- As the companies make progress on developing PEF applications, some or potentially all of the supply is expected to transition to PEF
- 40+ years PET experience
- 3 manufacturing facilities in the United States









## **PrimaLoft Partnership**



"Origin Materials and PrimaLoft Form Strategic Alliance to Develop Carbon-Negative Insulating Fiber for Outdoor Gear, Bedding, and Apparel" – April 19, 2021

- PrimaLoft is advanced material technology company and a world leader in the development of high-performance insulations and fabrics
- Launched strategic alliance to develop high-performance, carbon-negative insulating fibers for diverse apparel applications, including for leading outdoor, fashion, and lifestyle brands, plus home goods applications such as hypoallergenic insulated bedding
- Signed capacity reservation agreement for carbon-negative
   PET produced using the Origin Materials technology platform
- Fibers to address demand for sustainable, high-performance materials from over 900 global brand partners
- PrimaLoft iconic brand partners include Patagonia, Stone Island, L.L. Bean, Lululemon, adidas and Nike







## **Solvay Partnership**



### Solvay and Origin Materials to Develop Advanced Carbon-Negative Materials for Automotive Industry – April 19, 2021

- Solvay, founded 1863, is a global leader in chemicals and materials with more than 23,000 employees in 64 countries, and net sales of €9 billion in 2020
- Collaboration to develop advanced materials for the automotive industry, including a drop-in ready specialty polyamide, a polymer for internal combustion engine technology as well as e-mobility systems like e-motors and power electronics that can provide resistance to heat, toughness, corrosion, and operate at high voltages
- The companies believe these materials will be critical to decarbonize supply chains in the automotive industry and achieve the zero-carbon car
- "The cooperation with Origin Materials is a new important element in our continuous commitment to sustainability which, together with our customers, is at the heart of our operations and growth strategy," said Mike Finelli, President of Solvay Specialty Polymers. "Today carbon negative-materials can be added to the evolution of our sustainability roadmap, which already includes different actions from the integrated use of renewables to generate electricity in our plants to pursuing more sustainable products with biosourced monomers or recycled content."





### Ford Partnership



## "Origin Materials Launches Net Zero Automotive Program With Ford Motor Company" – June 10, 2021

- Launched Net Zero Automotive Program, a sustainable automotive supply chain initiative focused on industrializing new materials to drive decarbonization in the automotive industry
- Partnership will pursue drop-in applications for carbon negative PET plastic (polyethylene terephthalate) produced from sustainable wood residues with Origin technology
- Ford and Origin will also work together to develop sustainable pigments and fillers for automotive applications throughout the interior and exterior of the vehicle, including bumpers, paint pigment, door panels, tire filler, underbonnet foam sheet, black plastic, head rests, seat cushions, and arm rests





## **Kolon Industries Partnership**



### "Origin Materials and Kolon Form Strategic Partnership to Industrialize Advanced Carbon-Negative Chemicals and Materials" – November 8, 2021

- Kolon Industries, a global leader in chemicals and materials, signed a multi-year capacity reservation agreement to purchase sustainable carbon-negative materials from Origin Materials
- Materials include novel polymers and drop-in solutions for select applications, with an initial focus on automotive applications
- The partnership includes development work aimed at commercializing polyethylene furanoate ("PEF"), a polymer with an attractive combination of performance characteristics for packaging and other applications, including enhanced barrier properties when compared with polyethylene terephthalate ("PET"), degradability, and other qualities.
- Origin Materials' technology platform is expected to produce costcompetitive, sustainable carbon-negative furandicarboxylic acid ("FDCA"), the primary precursor to PEF. Kolon has deep expertise in novel FDCA-based polymers, including PEF.

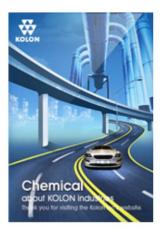
### Industrial Materials



### Film/EM



### Chemicals



Kolon Industries areas of business<sup>1</sup>

### Fashion

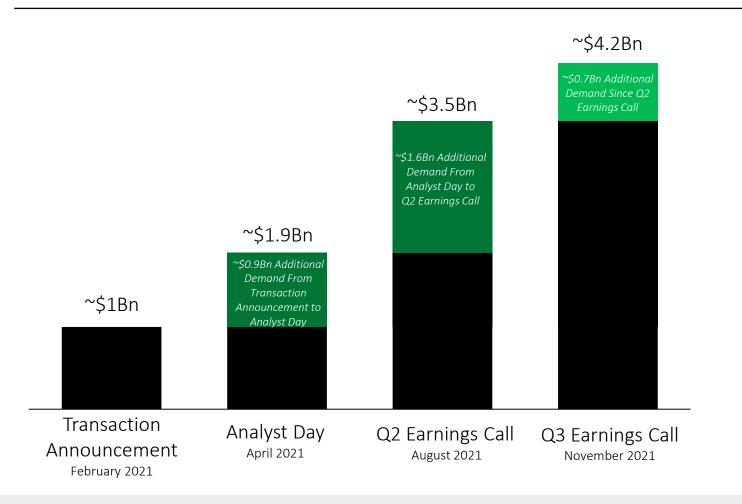


# Origin customer demand has quadrupled to \$4.2Bn since February announcement to go public

Total demand is \$4.2Bn in either offtake agreements or capacity reservations<sup>1</sup>

Customer Demand, \$Bn cumulative

### Select Origin Customers & Partners





















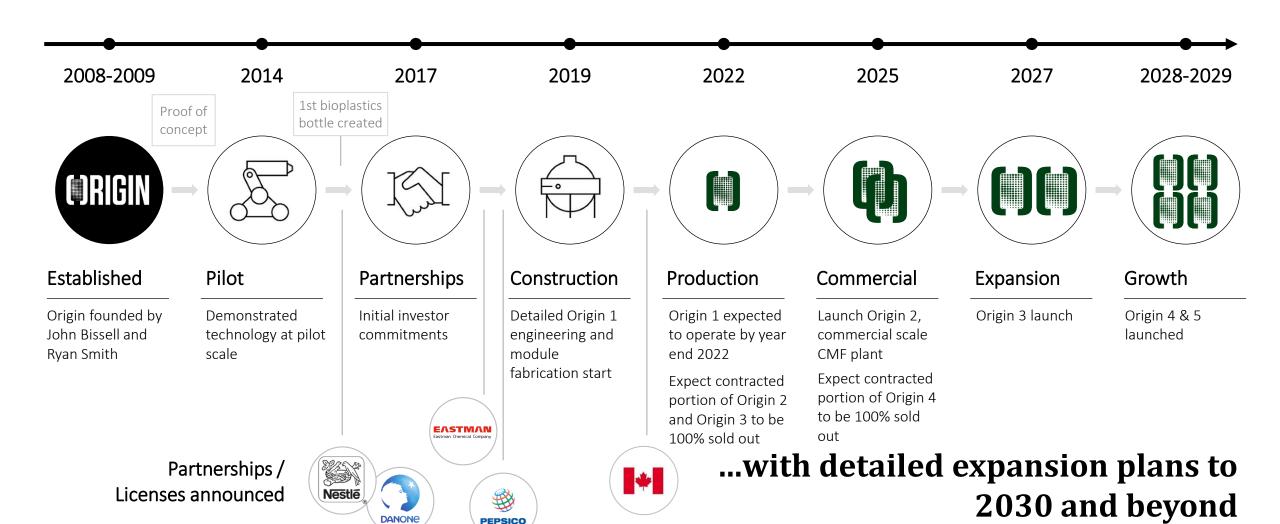






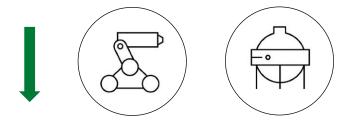
<sup>1.</sup> Includes \$264Mn specified as customer option. Figures assume maximum offtake amounts and exercise of full customer option. Source: Origin Materials.

## Origin is building on a strong foundation toward rapid growth...

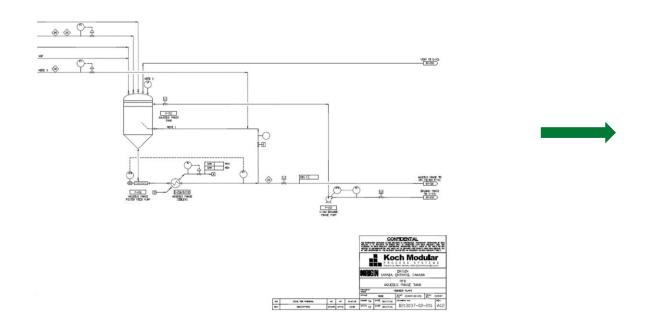


## **Construction – Origin 1 story (1 of 2)**

### >10 years bench/pilot scale chemistry & engineering



### Origin 1 design



### Origin 1 core technology module fabrication



## **Construction – Origin 1 story (2 of 2)**



**Foundations** 





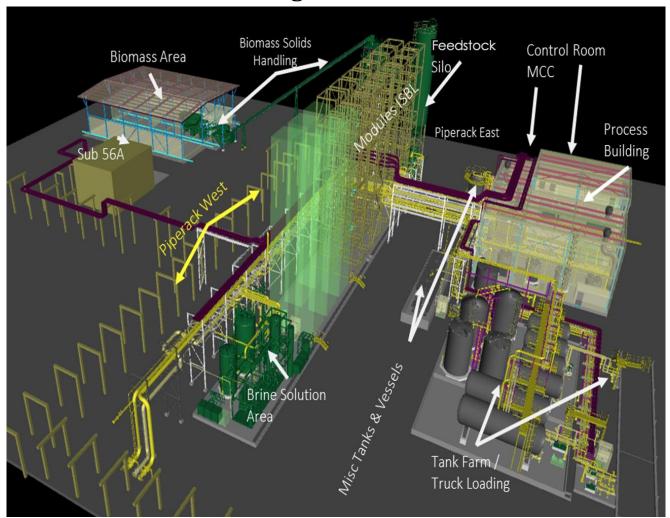
Tanks & other equipment







**Origin 1 Plant** 



## **Construction - Origin 1 update (1 of 4)**

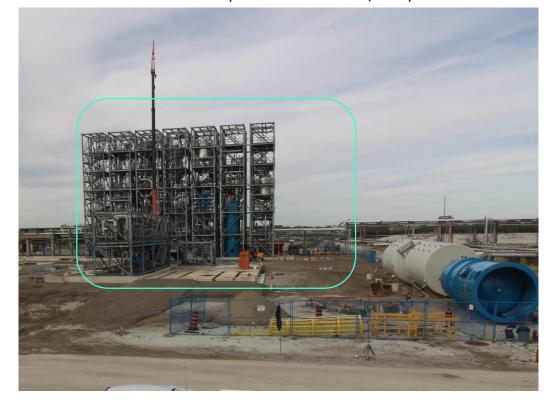
Module installation milestone achieved ahead of schedule

Lifting and installation of 17 previously fabricated key production equipment modules was completed in October 2021, 6 months ahead of schedule as announced in April 2021. Origin 1 expected to complete by end of 2022.

Pre Module Installation (Week of October 11th, 2021)



Post Module Installation October (Week of October 25th, 2021)



## **Construction - Origin 1 update (2 of 4)**

Additional construction – Tank farm area

July 20th, 2021



October 13<sup>th</sup>, 2021 (Water, Vegetation and Mud Removed, Backfilled, and Concrete Slab and Walls Poured)



Future: Tank Farm 3-D Model



Future: 3-D Model Hologram Projection of Tank Farm



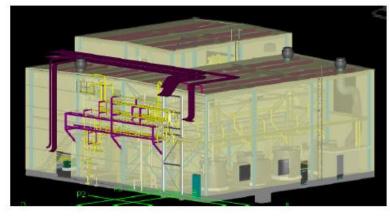
## **Construction - Origin 1 update (3 of 4)**

Additional construction – Process building foundation pour (process building will house horizontal modules)

July 22<sup>nd</sup>, 2021 (Foundation Perimeter Poured, Rebar Installed)



Future: Process Building 3-D Model



October 29<sup>th</sup>, 2021 (Foundation Concrete Slab Poured, Horizontal Core Process Modules Installed)



Future: 3-D Model Hologram Projection of Process Building, Which Will House Horizontal Modules (Not Shown) and Additional Equipment



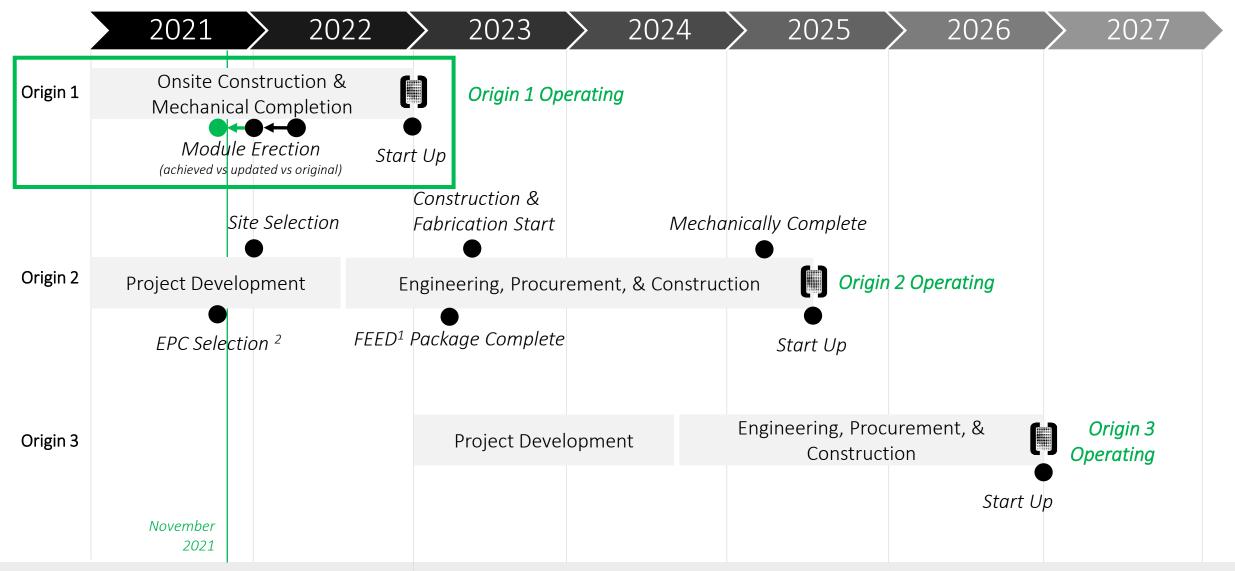
## **Construction - Origin 1 update (4 of 4)**

Module installation milestone achieved ahead of schedule

All 17 core process modules installed successfully, 6 months ahead of schedule announced in April 2021.



## Construction schedule – Origin 1, Origin 2, and Origin 3



<sup>1.</sup> Front-end engineering design.

<sup>2</sup> See slide 31 for details.

## **Construction schedule - Origin 1**

### Origin 1 – plant purpose

- Produce CMF and HTC at commercial volumes
- Produce CMF and HTC and other intermediates in volumes that allow customers to qualify products and applications other than PET

### Objectives – by end of Q3 2021

- Achieve activities required to enable module lift by end of Q4 2021 DONE
- Hire Process Automation Lead, additional Project Manager/ Project Engineer DONE

### Objectives – by end of Q4 2021

- Hire Origin 1 operating leadership: Site & Plant Director, Operations Manager, Site EHS&S (Environmental Health, Safety, and Security) Manager DONE
- Complete structural elements of plant ISBL and complete foundations of auxiliary process buildings
- Erect main plant modules DONE
- Install ENCON evaporator module system BROUGHT FORWARD (Previous: Receive ENCON evaporator module system by end of Q1 2022)

### Objectives – by end of Q1 2022

- Receive additional major equipment (tanks, etc.)
- Piping fabrication start BROUGHT FORWARD (Previous: By end of Q2 2022)

### Objectives – by end of Q2 2022

 1<sup>st</sup> round of operations hiring (Admin, Head of Shift Operators, Manufacturing QA/QC Lead)

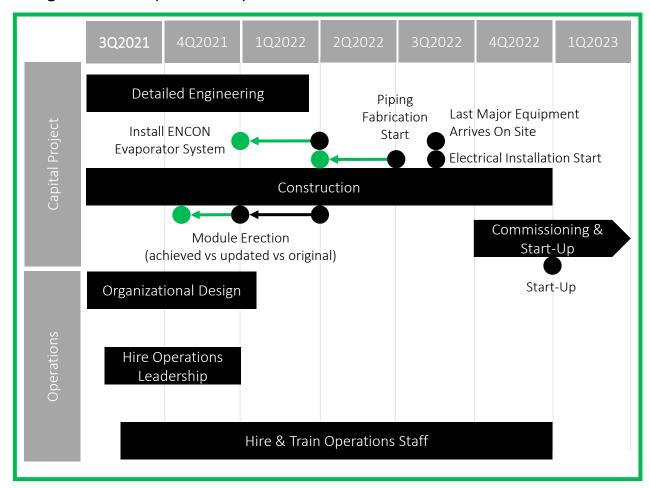
### Objectives – by middle of Q3 2022

- Electrical installation start
- Last major equipment arrives on site

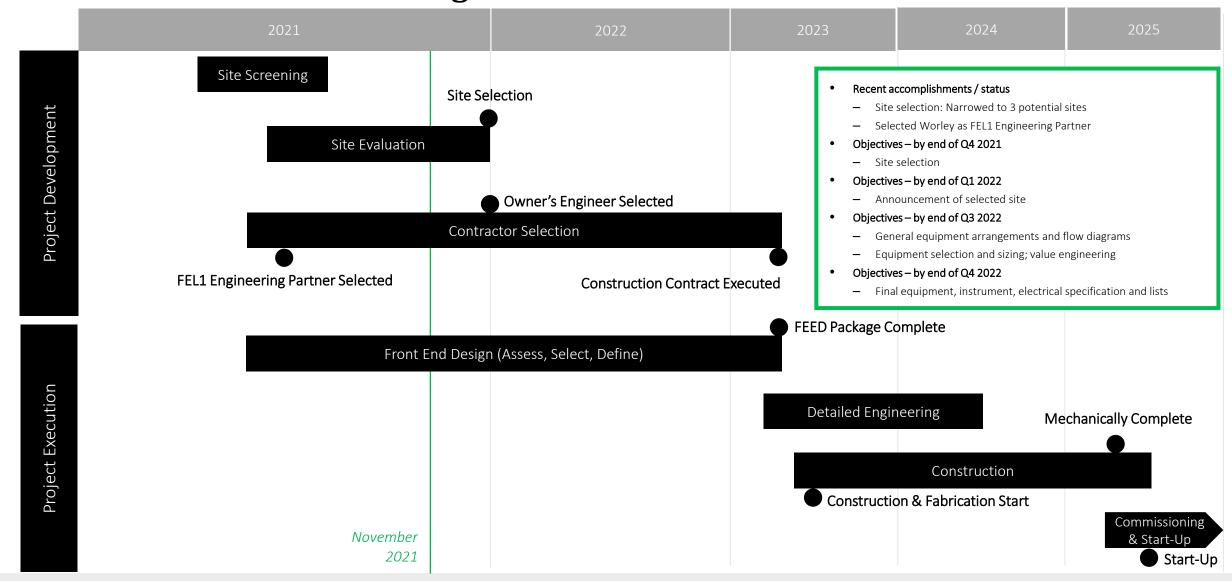
### Objectives – by beginning of Q4 2022

First system turnovers to commissioning and start-up team

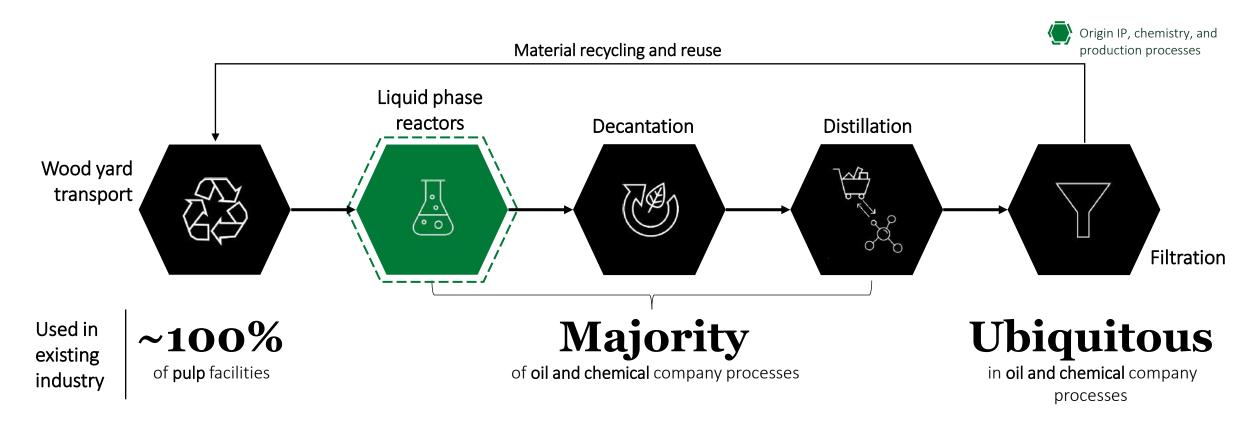
Origin 1 Timeline (Detail View)



### **Construction schedule - Origin 2**



## Origin is delivering transformational chemistry through mature, industrystandard equipment, materials, and technical processes



Patent families protect unique CMF and HTC production processes

Zero

untested mechanical processes required for operations / scale-up<sup>1</sup>



# Origin's technology uses conventional chemical processing, which is inherently well suited to scale-up

Moreover, Origin technology offers additional technical and economic advantages for process scale-up

Origin technology scale-up advantages

Technology comparison

### Proven approach for scaling up bio-processes

Conventional chemical bio-processes that have scaled up include bio-diesel, Kraft process, PLA, ethanol to ethylene, and renewable diesel

### Conventional equipment

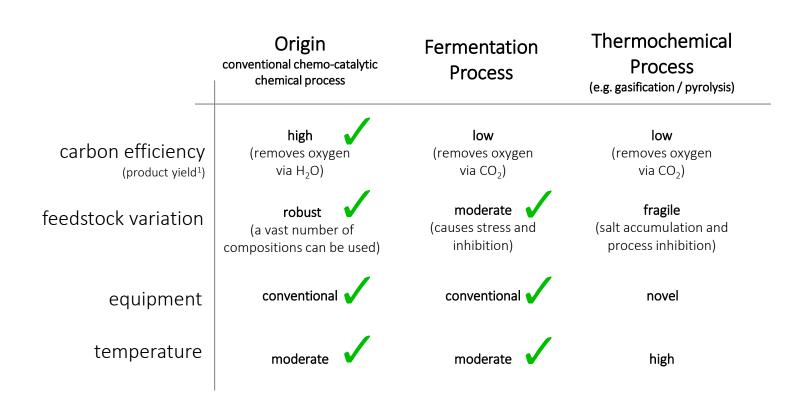
Standard equipment used in the chemical industry for centuries makes scale-up more straightforward than processes requiring new mechanical designs

### Extensively tested at pilot scale

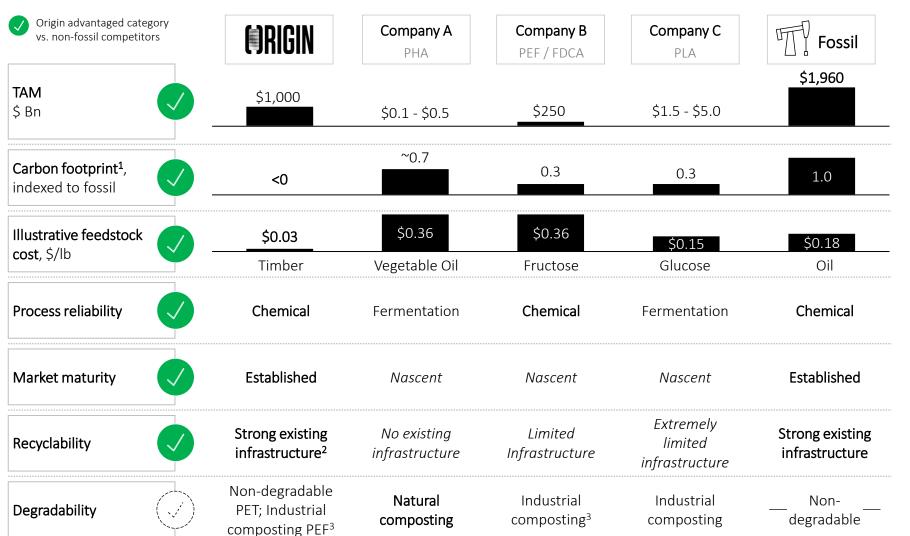
Origin's process has been extensively run and stress tested at pilot scale for over 10 years

### Powerful demand pull

Carbon efficiency and the low cost & volatility of feedstock drive demand for Origin's products



## Origin has meaningful advantages over bioplastics companies







## Origin brings an unrivaled set of industry veterans, leaders, and visionaries



**UCDAVIS** 

John Bissell Co-Founder & Co-CEO

- Founded Origin Materials in 2008
- Featured on Forbes 30 under 30



**6** SHAZAM



**Wharton** 



- Rich Riley Co-CFO
- Former CEO Shazam and senior executive at Yahoo!
- 20+ years managing rapid-growth organizations





### **Nate Whaley CFO**

• 20 years C-Suite experience scaling complex high growth business across industries



BROADROCK

**Wharton** 

### Stephen Galowitz CCO

- Co-founder / Chief **Development Officer** of Renewables HARVARD LAW SCHOOL company
  - 15 years experience in renewables space



NEC

**UCDAVIS** 

**Ryan Smith** Co-Founder & CTO

- Founded Origin Materials in 2008
- Process Engineer at **NEC Electronics**



Mako Masuno, PhD VP of R&D

- Pathway Development & Optimization Expert

Organic Chemistry Professor



GRACE

### **Roman Wolff VP** of Engineering

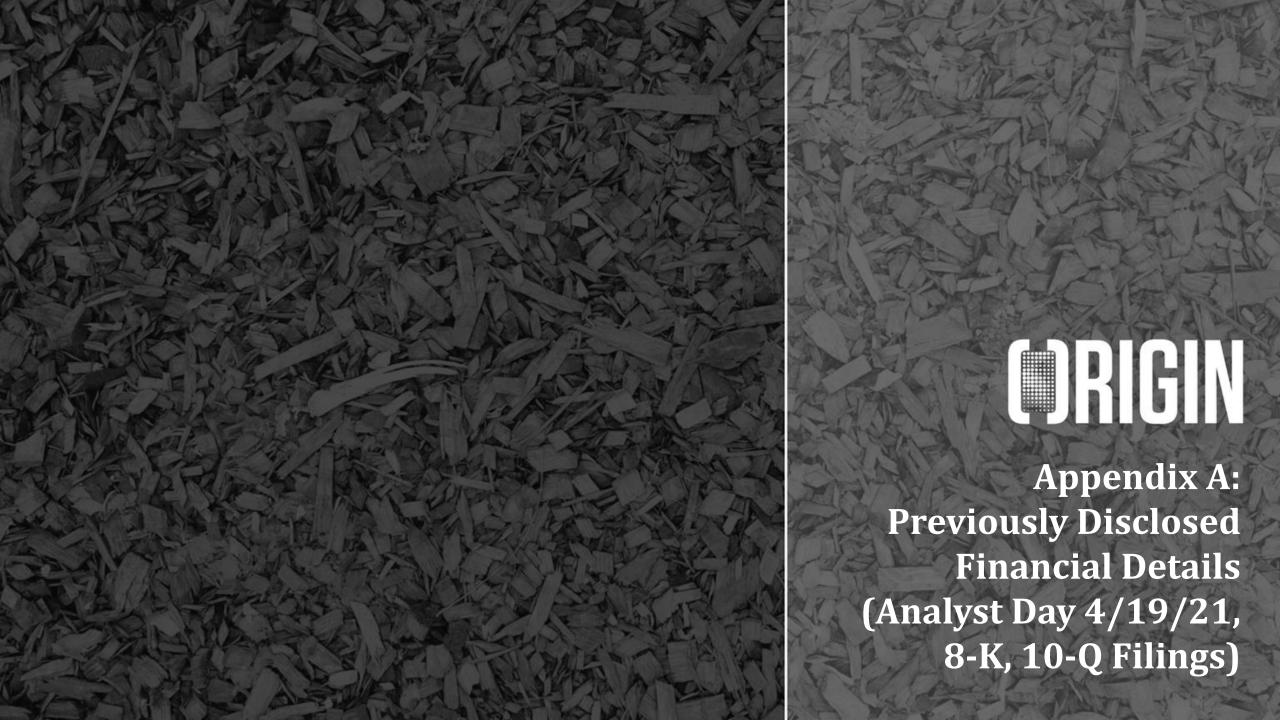
- Engineering leader at **TETRA Technologies**
- 30 years of experience in engineering on more than 20 projects



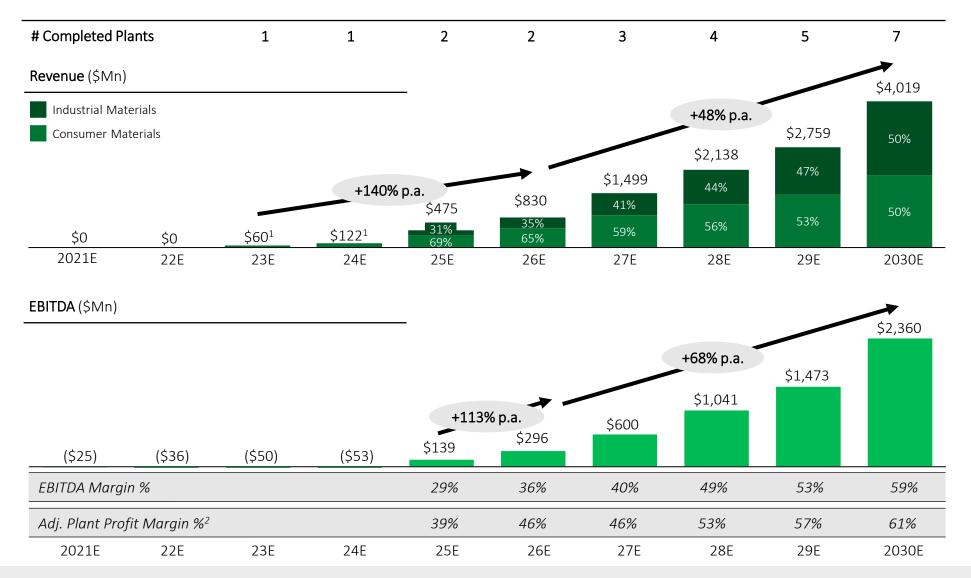
### Josh Lee General Counsel

- Attorney at Irell & Manella, LLP
- Sr. Analyst at Strumwasser & Woocher, LLP





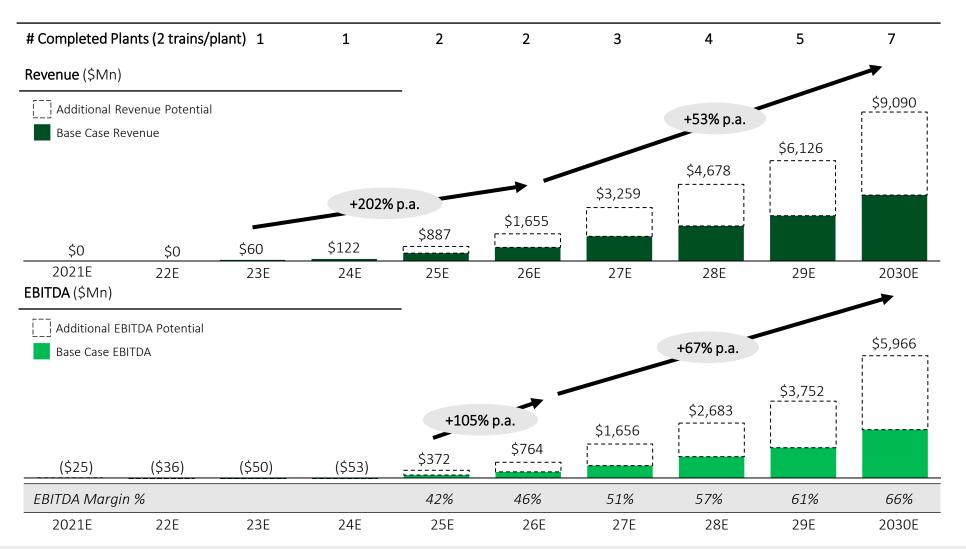
## Origin expects to deliver a superior financial profile for years to come



- Revenue and materials volume forecast / growth based on satisfying existing customer offtake contracts and expected future demand
- Pricing assumptions are based on negotiated contract pricing with existing customers
- Feedstock cost assumptions reflect historically low volatility of pine pulpwood prices
- Cost assumptions also include additional required overhead during scaling
- EBITDA margins and associated growth are expected to improve throughout the forecast period as a result of increasing economies of scale from additional plants coming online
- Includes R&D expenditures to maintain Origin as the global leader in low or negative carbon material technologies



## Origin could see significant additional revenue potential



- Assumes Origin is able to secure moderately higher prices in new customer contracts as a result of strong demand and carbon negative materials scarcity
- Concurrently, assumes Origin adds capacity at a faster rate than base business plan<sup>1</sup>, adding two trains per new plant, effectively doubling capacity of each
- Feedstock prices assumed unchanged as primary feedstock supply (forest / wood processing residues) is ample and well above Origin's needs



## Long-term target operating model

	Origin Plant 1	Origin Plant 2	Origin Plant 3-7 Average
Illustrative Run-Rate Economics			
Mn lb. biomass input	49	2,205	2,205
Mn lb. products sold	146	2,412	1,313
CapEx (\$Mn)	\$70 <sup>1</sup>	\$1,072	\$811
ROIC (Adj. plant margin/CapEx)	NM	35.9%	51.1%

	\$Mn	\$/lb. product	\$Mn	\$/lb. product	\$Mn	\$/lb. product	
Revenue	\$122	\$0.84	\$708	\$0.29	\$637	\$0.49	
Consumer materials	\$122		\$414		\$291		
Industrial materials	\$122		\$294		\$346		
Biomass feedstock	(\$7)	(\$0.05)	(\$56)	(\$0.02)	(\$56)	(\$0.04)	
Other feedstock & variable costs	(\$7)	(\$0.05)	(\$93)	(\$0.04)	(\$108)	(\$0.08)	
Tolling & downstream processing	(\$106)	(\$0.73)	(\$154)	(\$0.06)	(\$39)	(\$0.03)	
Adj. Contribution <sup>2</sup>	\$2	\$0.01	\$405	\$0.17	\$435	\$0.33	
Plant labor + other fixed costs	(\$6)	(\$0.04)	(\$20)	(\$0.01)	(\$20)	(\$0.02)	
Adj. Plant Profit	(\$4)	(\$0.03)	\$385	\$0.16	\$415	\$0.32	
Primary Products	PET/F, CMF, higher value application development samples		PET, HTC fuel		PET, PET/F, PEF <sup>3</sup> , CMF, FDCA <sup>4</sup> , carbon black, activated carbon, HTC fuel		

<sup>1.</sup> Denotes incremental capex to be spent in 2021-2022.

<sup>2.</sup> Reflected as adjusted gross profit in the base case projections included in the registration statement on Form S-4 as filed with the SEC by Artius Acquisition Inc. ("Artius") on March 9, 2021, as amended on May 25, 2021.

<sup>3.</sup> Polyethylene furanoate. 4. Furandicarboxylic acid. Source: Origin Materials management estimates.

# Anticipated fully funding of Origin 1 and Origin 2 from cash on hand and traditional project financing sources

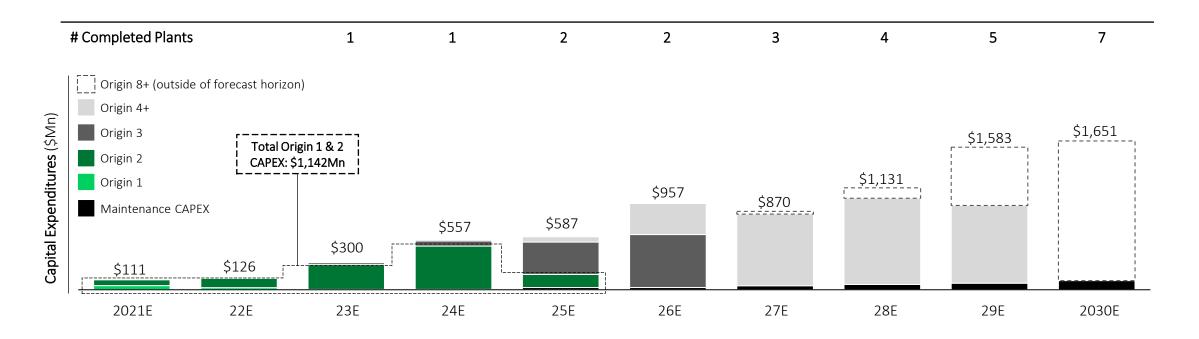
#### Cash Flow Sources & Uses from 2021E to Origin 2 Revenue in 2025E (\$Mn)

	June 2021 Forecast
Gross Proceeds	\$529
Plus: Existing cash balance	3
Less: Transaction fees and expenses (net of prepaid out of existing cash balance) $^{1}$	(61)
Net Cash Balance <sup>2</sup>	\$471
Add: Project Financing <sup>4</sup>	\$804
Add: Local, State, and Federal Government Incentives / Support <sup>4</sup>	185
Less: Origin 1 Growth CAPEX <sup>5</sup>	(70)
Less: Origin 2 Growth CAPEX <sup>5</sup>	(1,072)
Less: Cash Flow from Operations '21 – '25 <sup>3</sup>	(218)
Remaining Cash to Fund Origin 3 and Beyond <sup>6</sup>	\$100

<sup>1.</sup> Transaction expenses figure excludes \$3Mn prepaid out of existing cash balance; total transaction expenses including prepaid is \$65Mn. 2. Assumes none of the Artius warrants to acquire 35.5Mn shares are exercised. 3. Cash flow from operations calculated as EBITDA + Working Capital + Maintenance CAPEX from 2021 until reaching Origin 2 revenue in 2025. 4. Project financing and government incentives / support have not yet been secured. 5. Origin has confirmed its estimates for construction cost after considering the latest input from various suppliers, construction companies and consultants specializing in chemical plant constructions. Origin has built into its capital budget for Origin 1 and Origin 2 contingencies as a reserve for any unexpected construction "overrun" that are appropriate at this stage of planning. 6. Defined as net proceeds less annual cash flow from operations less equity financed growth CAPEX for Origin 1 and 2. Source: Origin Materials management estimates. As previously reported on Origin's Form 8-K filed on August 12, 2021.



### Anticipated fully funded growth plan to profitability



- Current transaction and anticipated financing and grants are expected to be sufficient to fully finance the construction of Origin 1 and Origin 2 and achieve EBITDA profitability
- CapEx based on estimates from world-leading EPC companies that Origin will partner with to deliver holistic capital project solutions
- Capacity scaling based on current customer contract commitments / orders and anticipation of demand from global industrial complex rushing to secure "drop in" decarbonized materials to meet their carbon commitments

## Share count as of 9/30/2021

Class	Outstanding Shares of Common Stock		
Total Shares Outstanding <sup>1</sup>	136,754,685		
Shares subject to forfeiture <sup>1</sup>	4,500,000		
Total Shares Outstanding, including Shares subject to forfeiture <sup>1</sup>	141,254,685		
	Shares Reserved for Future Issuance Pursuant to Potential Earnouts, Outstanding Warrants, and Options		
Public Warrants <sup>2</sup>	24,150,000		
Private Warrants <sup>2</sup>	11,326,667		
Legacy Origin Earnout Shares <sup>3</sup>	25,000,000		
Options <sup>4, 5</sup>	7,939,741		
Total Shares <sup>5</sup>	209,671,093		

<sup>1. 4.5</sup> million shares held by a certain stockholder subject to forfeiture in three equal installments unless our Common Stock reaches certain trading price thresholds within certain specified time periods (10 consecutive trading day closing volume weighted average price targets of \$15, \$20, and \$25 within 3, 4 and 5 years after the closing of the business combination between Artius and legacy Origin (the "Business Combination"), respectively) 2. Warrant exercise price = \$11.50 per share. 3. 25,000,000 Earnout Shares are subject to issuance in three equal installments if our Common Stock reaches certain trading price thresholds within certain specified time periods (10 consecutive trading day closing volume weighted average price targets of \$15, \$20, and \$25 within 3, 4 and 5 years after the closing of the Business Combination, respectively). 4. Includes 6,458,210 options with a weighted average strike price of \$0.21/share and 1,481,531 performance-based options at \$0.14/share (423,294, 634,942, and 423,295 performance-based options vest if our Common Stock reaches volume weighted average price thresholds of \$15, \$25, and \$50 per share respectively for 10 consecutive trading days). 5. Excludes shares available for future issuance pursuant to our equity incentive plan and employee stock purchase plan.



#### Reconciliation of GAAP and Non-GAAP results

We believe that the presentation of Adjusted Earnings before Interest, Taxes, Depreciation, and Amortization (Adjusted EBITDA) is appropriate to provide additional information to investors about our operating profitability adjusted for certain non-cash items, non-routine items that we do not expect to continue at the same level in the future, as well as other items that are not core to our operations. Further, we believe Adjusted EBITDA provides a meaningful measure of operating profitability because we use it for evaluating our business performance, making budgeting decisions, and comparing our performance against that of other peer companies using similar measures.

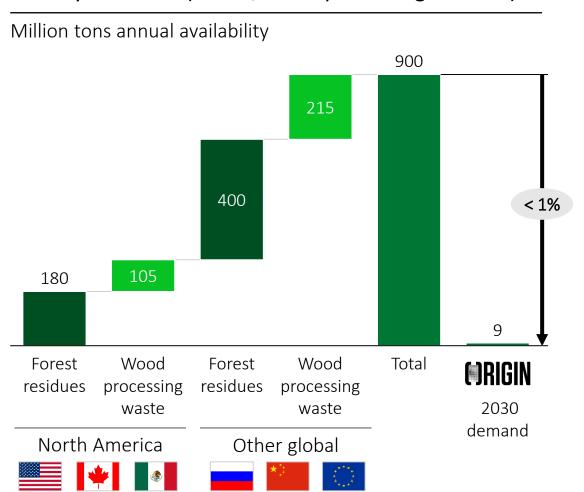
We define Adjusted EBITDA as net income or loss adjusted for (i) stock-based compensation expense, (ii) depreciation and amortization, (iii) interest expense, net of capitalized interest, (iv) change in fair value of derivative liability, (v) change in fair value of warrants liability, (vi) change in fair value of earnout liability, and (vii) other income, net.

	Three months ended September 30,			Nine months ended September 30,				
(in thousands)	2021		2020		2021		2020	
Net Income (loss)	\$	27,893	\$	(3,106)	\$	36,853	\$	(6,769)
Stock based compensation		636		60		4,808		78
Depreciation and amortization		126		102		363		306
Interest expense, net of capitalized interest		_		54		2,839		167
Change in fair value of derivative liability		_		67		1,426		52
Change in fair value of warrants liability		(13,481)		1,024		7,363		1,128
Change in fair value of earnout liability		(21,511)		_		(67,008)		_
Professional fees related to completed mergers		640		_		640		_
Other income, net		(27)		(68)		(651)		(237)
Adjusted EBITDA	\$	(5,724)	\$	(1,867)	\$	(13,367)	\$	(5,275)



## Origin is not feedstock limited

#### Primary feedstock (forest / wood processing residues)



#### Additional feedstock optionality



>2X

Additional feedstock supply available above forest / wood processing residues alone

## Origin will look to value chain participants to complement its strengths





"Our proprietary bread and butter"

Proprietary technology in a league of its own

Picture: Origin 1



#### "Putting it all together"

- We will leverage an already-existing industrial base of monomer, polymer, additive, and packaging / extrusion technology
  - Beyond Origin 2 (monomers), we will license or sell that technology to a value chain participant

Illustrative potential value chain participants<sup>1</sup>:















#### "Clear market pull"

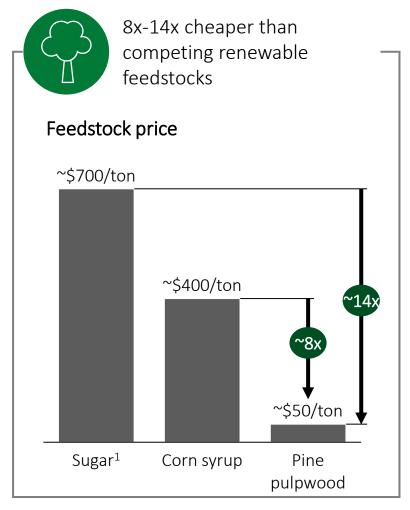
Years of experience working with the end consumer to address sustainability goals

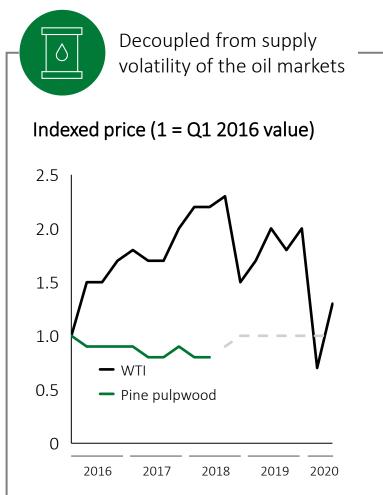


Origin is in discussions with multiple partners and is ready to scale its strategy through its next phase of growth



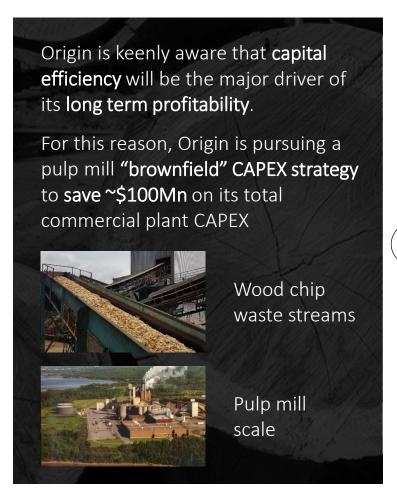
# Origin's use of timber and forest residues as feedstock is a potential game changer







## Origin is pursuing a capital efficient strategy to optimize CAPEX



#### Origin's strategy:

#1

Identify & purchase mill

Work with partners to identify suitable aging / defunct pulp mill

>40

Potential brownfield sites (e.g., closed pulp mills) in the US & Canada built in the last 50 years

 $\bigcirc$ 

**#2** 

Convert equipment

Leverage key components needed for its wood handling process (e.g., utilities, boiler, wood yard)

>\$100Mn

Total useable value of converted equipment, even after considering expected upgrade costs

#3

Integrate & operate

Integrate refurbished components into the rest of its necessary equipment / plant infrastructure

Up to **15%** 

Net savings on total plant CAPEX, or ~\$100Mn co-location benefit

Pulp mill "brownfield" strategy offers additional benefits, including the existing forest supply chain ecosystem and local gov't incentives

## **Glossary**

Abbreviation	Explanation						
Carbon negative	Carbon negative activities or products go beyond achieving reduced carbon impact, or net zero carbon impact, to actually remove additional carbon dioxide from the atmosphere						
CMF	5-Chloromethylfurfural, organic compound obtained from dehydration derivatives						
FDCA	2,5-Furandicarboxylic Acid, organic compound that is a renewable resource because it can be produced from carbohydrates						
HTC	Hydrothermal Carbon, structured compounds that have been converted from organic compounds						
PET	Polyethylene Terephthalate, most common thermoplastic polyester used for packaging foods and beverages						
PEF	Polyethylene Furanoate, bio-based thermoplastic polyester also primarily used for packaging						
pX	Paraxylene, an important chemical feedstock used in the large scale synthesis of various polymers						

