

February 3, 2025 – Origin Materials, Inc. (Nasdaq: ORGN)

Investor Q&A Fireside Chat

Topics and Timestamps

Participants

Ryan Smith, Chief Product Officer and Co-Founder

John Bissell, CEO and Co-Founder

Matt Plavan, CFO

- 2:25** Application Development
- 3:05** Origin Caps & Closures is a Technology Platform. 1881 Format.
- 3:55** Other Cap Formats
- 4:55** Origin CapFormer System line 1 in Reed City, Michigan
- 6:55** Knurls (Cap Ridges), Customer Qualification, Feature Development
- 11:35** Origin PET Caps — Advantages, Market Segments, Performance, Recyclability, Shelf Life
- 14:35** Mono-Material Caps Versus Composite Caps, Cost Advantages
- 15:25** Origin PET Cap Weight, Form and Function, Premium Look and Feel, Clarity
- 17:55** Origin Long-Term Vision
- 20:05** Lessons Learned, Product Risk vs. Margin Risk, Differentiated Technology
- 21:35** Larger Cap Formats, Production Efficiencies, Starting with 1881 Format
- 24:20** Responding to Questions About Guidance (Which We Aren't Answering Here)
- 26:45** Role of Debt in Scale-Up, Non-Dilutive Financing
- 29:35** Origin's \$100M+ MOU for PET Caps, Origin's Second Announced Caps MOU
- 31:55** Caps Revenue, Furanics Development & Strategic Partner Investment
- 34:15** Single CEO Structure, Looking Ahead, The Excitement and Challenge of Scale